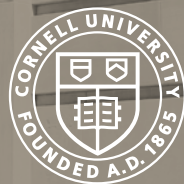


2018

Undergraduate Employment Report

DYSON

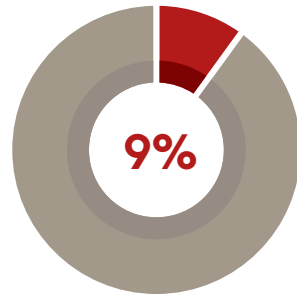


Dyson
Cornell
SC Johnson College of Business

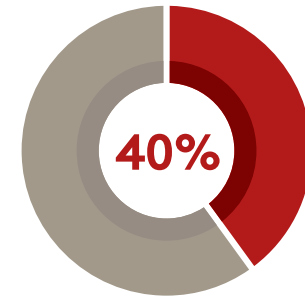
Class of 2018 PROFILE

212

STUDENTS
(CLASS SIZE)



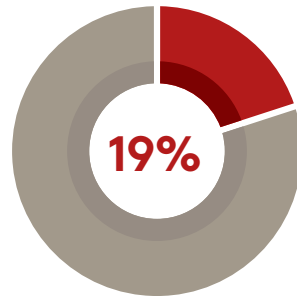
INTERNATIONAL



WOMEN

12

NUMBER OF
COUNTRIES
REPRESENTED
BY CITIZENSHIP



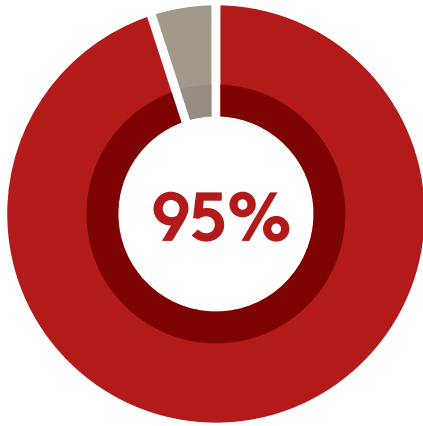
UNDERREPRESENTED
MINORITIES

98%

ACCEPTED A JOB WITHIN
THE UNITED STATES

Class of 2018 EMPLOYMENT PROFILE

*As of graduation, May 2018



GRADUATE PLACEMENT RATE

Graduates reporting a full-time job
by September 30, 2018 - 86%

Graduates furthering their education
or joining the military - 9%

212

NUMBER OF
GRADUATES

95%

OF STUDENTS SEEKING
A FULL-TIME JOB
OBTAINED ONE



95%

OF THE CLASS OF 2018 ACCEPTED
A JOB, WERE ADMITTED TO
GRADUATE SCHOOL, OR
JOINED THE MILITARY

Class of 2018

FULL-TIME HIRES AND SALARY DATA

MEAN SALARY AND BONUS	SALARY	SIGNING BONUS
MEAN TOTAL	\$74,493	\$10,376
U.S.-Work-Authorized	\$73,936	\$10,328
Not U.S.-Work-Authorized	\$79,875	\$10,750

SALARY, BONUS, AND PERCENT BY FUNCTION	SALARY	SIGNING BONUS	PERCENT
Accounting	\$56,194	N/A	4%
Analytics	\$54,160	\$5,667	3%
Consulting	\$75,519	\$9,980	20%
Finance	\$81,224	\$10,879	50%
Corporate/Managerial	\$67,000	\$8,333	5%
Investment Banking	\$84,828	\$11,852	20%
Private Wealth	\$82,500	\$10,000	4%
Real Estate Development/Finance	\$79,333	\$9,167	2%
Equity/Debt Research	\$78,125	\$10,417	7%
Sales and Trading	\$87,500	\$11,000	6%
Other*	\$74,167	\$9,200	6%
Marketing/Sales	\$62,704	\$11,615	14%
Other**	\$64,800	\$9,000	9%

* Asset Management, Financial Analysis, Private Equity, and Risk Management

** Includes Education, Entrepreneur/Founder, General Management, Information Technology, and Operations/Production

Class of 2018

FULL-TIME HIRES AND SALARY DATA

SALARY, BONUS, AND PERCENT BY INDUSTRY	SALARY	SIGNING BONUS	PERCENT
Communications/Media	\$51,867	N/A	4%
Consulting	\$71,949	\$9,900	23%
Consumer Packaged Goods/Food and Beverage	\$64,000	\$6,500	3%
Financial Services	\$81,814	\$10,810	49%
Manufacturing	\$68,667	\$9,667	2%
Retail	\$62,500	N/A	3%
Sports/Leisure	N/A	N/A	2%
Technology	\$57,320	\$6,200	6%
Other*	\$61,500	N/A	8%

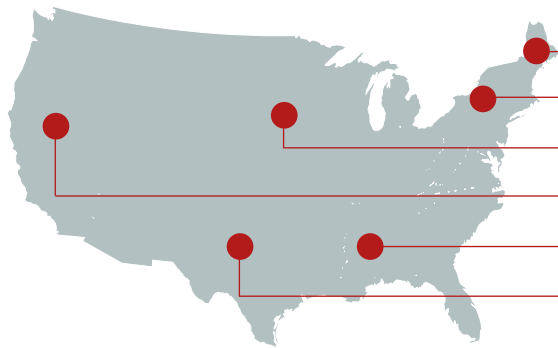
* Includes Agriculture, Biotech/Pharma, Education, Hospitality, Insurance, Nonprofit, and Real Estate/Construction



96%

KNOWLEDGE RATE OF
STUDENT OUTCOMES

Class of 2018 FULL-TIME HIRES AND SALARY DATA

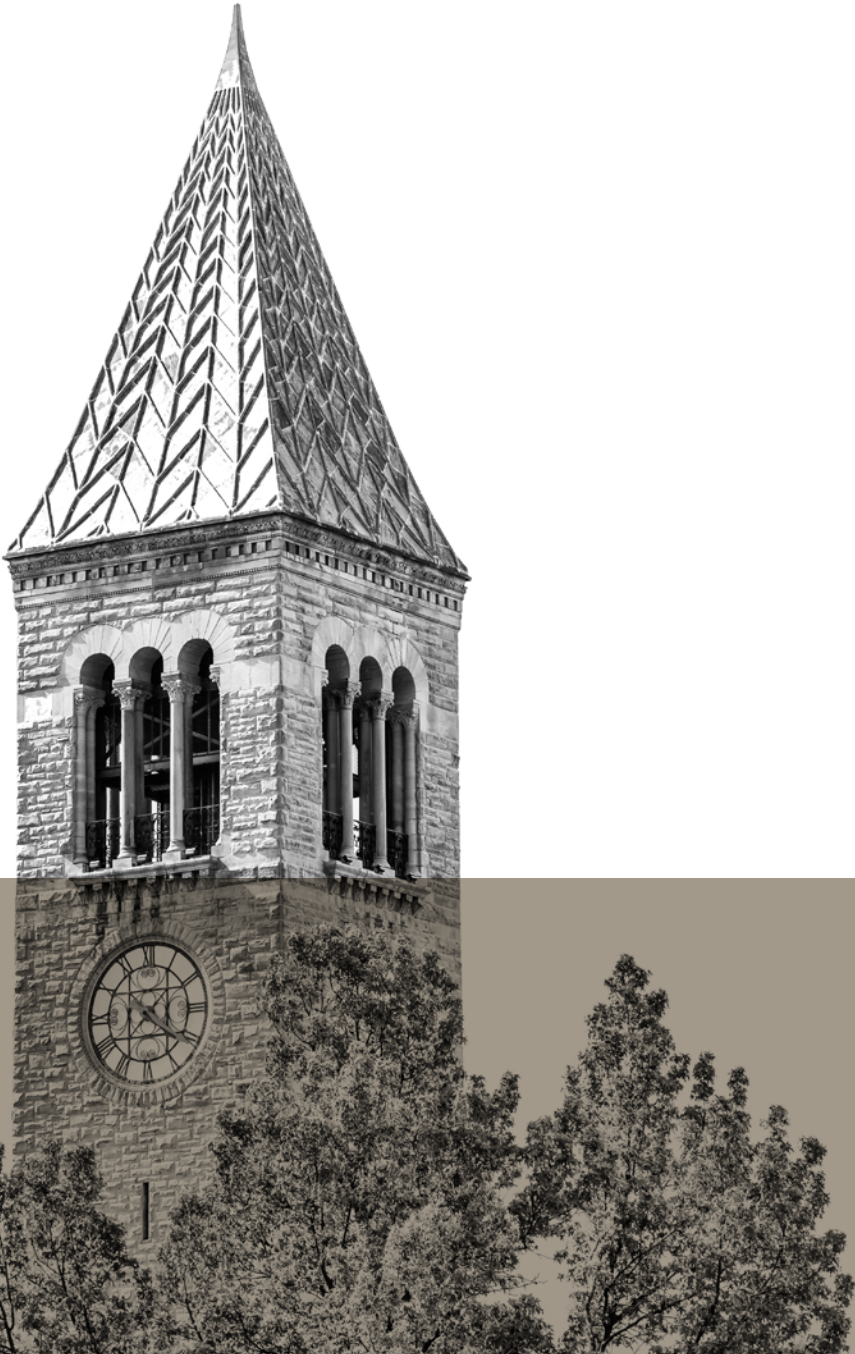


Salary, Bonus, and Percent by Location	Salary	Signing Bonus	Percent
U.S.	\$74,864	\$10,376	98%
— Northeast	\$76,627	\$10,771	77%
— Mid-Atlantic	\$68,167	N/A	2%
— Midwest	\$70,900	\$7,050	7%
— West	\$72,000	\$19,333	6%
— South	N/A	N/A	2%
— Southwest	\$61,600	\$6,375	4%
International	N/A	N/A	2%

95%

OF STUDENTS SEEKING A
FULL-TIME JOB OBTAINED ONE

DYSON Undergraduate Full-Time TOP-RECRUITING COMPANIES



EY (Ernst & Young) Citigroup
J.P. Morgan Chase & Co. Barclays
Bank of America Merrill Lynch
Goldman Sachs Oliver Wyman
Deloitte Consulting **Morgan Stanley**
McKinsey & Company Credit Suisse
IBM **UBS** **BlackRock** Deutsche Bank
Accenture **EJ Gallo Wines** **Lazard**
Guggenheim Partners

94

INDIVIDUAL COMPANIES HIRED
FROM THE CLASS OF 2018